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**For Immediate Release: October 19, 2015**  
**For More Information, Contact: Lance Clark, 503 459-0195**

### **Oregon Real Estate Forms to Offer 2016 Forms Changes Seminars and Webinars (January 2016)**

**(Oregon--Statewide)** Oregon Real Estate Forms, LLC is pleased to announce that twelve (12) continuing education seminars and webinars (testimonials and schedule follows) will be offered in January 2016, to provide Realtors® information on the changes made to the Oregon Real Estate Forms Library. Register with the local Association per the seminars/webinars offered in Bend, Eugene, Medford (2; register for one only), Coos Bay, Lincoln City, Warrenton, Hood River, Salem and Woodburn. In addition to the ten seminars, two (2) webinars will be offered by the Portland Metropolitan Association of REALTORS® and the Oregon Association of REALTORS®.

OREF, LLC is scheduling ten **90-minute continuing education sessions (1.5 CE +)** on the **2016 OREF, LLC Forms Changes** and two webinars (PMAR and OAR) for zipForm® subscribers. 2016 instructors will include Phil Querin, OREF, LLC Forms Committee Legal Counsel and Byron Hendricks, President and Principal Broker Berkshire Hathaway Home Services Real Estate Professionals (Salem).

Plan now to register/participate in one of the **OREF, LLC live seminars/webinars** as listed below. Oregon Real Estate Forms is pleased to provide the 2016 Forms Changes seminar; plan now to attend and become familiar with your updated 2016 Oregon Forms Library changes! In the interim, review your website of [www.orefonline.com](http://www.orefonline.com). **Effective December 10**, you can log on the Forms Changes link at [www.orefonline.com](http://www.orefonline.com) and preview the 2016 Forms Summary and sample forms.

Phil Querin of Querin Law and OREF, LLC Forms Committee Legal Counsel will provide a majority of the seminars and webinars; two seminars for Salem and North Willamette Valley Association will be provided by Byron Hendricks. Content of the seminar will include 2016 forms changes that are included in the Oregon Forms Library. Brokers and OREF, LLC subscribers will learn about the Forms Committee's revisions to the Sale Agreements and the changes made to 16 + forms within the Library. **1.5 CE Credit or more will be provided for those brokers participating in the seminars.**

**Read the following 10 testimonials of brokers and leaders who had this to say about the value of the forms changes seminar and the Oregon Real Estate Forms Library!**

"Your Forms Committee is pleased to present the 2016 Oregon Forms Library. The committee's 2015 work has resulted in enhancements to approximately 1/3 of the Library; the Sale Agreements have been updated and brokers will appreciate the information flow for their clients, as well as the forms being reduced in # of pages." --**John Hoops, RE/MAX Integrity—Eugene/Lane County & 2016 OREF Forms Committee Chair**

"Your Oregon Real Estate Forms Library is your go to resource for your 60 + real estate transactional and advisory forms. The best thing Principal Brokers and brokers alike can do is to review the 2016 Forms Changes Summary on [www.orefonline.com](http://www.orefonline.com) (available after December 10, 2015) and enroll/register in one of the January 2016, Forms Changes seminars and webinars."  
--**Debra Gisriel, Fisher Nicholson Realtors, LLC & 2016 Oregon Association of Realtors® President**

"I have found the OREF seminars to be the most valuable of all of the educational offerings. Forms are used every day in the life of a Realtor® and education for these forms is imperative. Not only do we learn of the use of these forms, but the thought processes behind them stemming from the Realtors® using them in situations

that are too numerous to mention. I highly recommend OREF Forms Seminars to every Realtor®. Not a class to miss!" **Joann Hansen, Joann Hansen Realty**—Coos Bay, OR

"The 2015 Form Changes class last year was one of the most valuable and well attended classes. OREF forms are the one business resource that we all use throughout the year, so it is vitally important to be in front of the forms changes as we start out the new year." **Colin Mullane, Full Circle Real Estate**—Ashland, OR

"I attended the educational seminar this past year and highly recommend Principal brokers and brokers alike to attend and learn about the 2014 Forms Changes." **Eva Sanders, Meadows Group, Inc., 2013 OAR President and 2016 OREF, LLC Board Chairwoman**—Portland, OR

"As real estate professionals and Realtor® members, being up to date on the most current version of the forms is a commitment we should be making for our clients and to reduce our own potential risk and liability." **Wendy Adkisson, Keller Williams Realty Central Oregon**—Bend, OR

"Phil Querin, Attorney and Forms Committee Legal Counsel, provides informative and insightful overview of the annual forms changes. In addition to reviewing changes made to the Oregon Forms Library, Phil offers solid risk management tips that Principal Brokers can implement for our brokerages, brokers and clients. The 001—Realtor® Guide for Residential Real Estate Sale Agreement and the other advisory forms are exceptional in guiding Realtors® in completing a solid sale agreement and real estate transaction."  
– **Gary Majors, Keller Williams Realty Professionals**—Portland, OR

"My brokers have gained great value from the OREF 2015 forms changes summary posted on the OREF, LLC website and the information presented at the annual Forms Changes seminar. I highly encourage you as Principal Broker to attend the 2016 seminars or webinars and encourage as many of your brokers to attend and participate." **Deb Galliano Nolen, Better Homes Gardens RE Realty**—Clackamas, OR

"Byron Hendricks, President and Principal Broker Berkshire Hathaway Home Services Real Estate Professionals in Salem, has provided annual forms changes seminar presentations for both the Salem Association and North Willamette Association of Realtors® for the past decade. I have attended other seminars and presentations he has provided over the years and have learned a lot from him as an instructor and fellow OAR Board of Director, as well as a fellow Principal Broker. Byron's experience and industry excellence, as well as his active state director involvement with Oregon Association of Realtors® provide Realtors® proven guidance on delivering professional service and representation in all real estate transactions."

—**Robin Risley, Cascade Sotheby's**—Cannon Beach, OR

## **Week of January 4, 2016:**

**Wednesday, January 6, 10:30 a.m. – 12:00 p.m., COAR in Bend**

Central Oregon Assn. Realtors® (COAR), Training Room—Bend.  
Register by calling (541) 382-6027 and/or coar.com.

**Thursday, January 7, 10:00 a.m. – 11:30 a.m., PMAR webinar**

Portland Metropolitan Association Realtors® (PMAR)--Phil Querin, Instructor.

Register [www.pmar.org/events](http://www.pmar.org/events) for on-line registration.

Cost: \$20 per computer/per location.

**Thursday, January 7, 8:30 a.m. – 11:30 a.m., Salem**

Salem Association Realtors®, Scottish Rite Center. Byron Hendricks – Instructor.

Call (503) 540-0081 to register and/or [beth@salemrealtors.com](mailto:beth@salemrealtors.com).

**Friday, January 8, 9:00 a.m. – 10:30 a.m. & 11:30 a.m. – 1:00 p.m., Rogue Valley, Medford (2), SELECT ONE**  
Rogue Valley Association of Realtors®, Rogue Valley Country Club, Medford. Register on-line  
at(<http://www.roguevalleyrealtors.org/all-classes-education-menu.html> or call (541) 770-7060 to register.

### **Week of January 11, 2016:**

**Monday, January 11, 1:00 p.m. – 2:30 p.m., EAR in Eugene**  
Eugene Association Realtors®, Oregon Community Credit Union—Chad Drive.  
Call (541) 484-3043 to register.

**Tuesday, January 12, 10:00 a.m. – 11:30 a.m., Clatsop in Warrenton**  
Clatsop Association of Realtors®, Lums Auto Center, Warrenton, OR.  
Call (503) 738-6444 to register.

**Thursday, January 14, 12:00 p.m. – 1:30 p.m. Coos Bay**  
Coos County Board of Realtors®, Mill Casino.  
Call (541) 751-1070 to register.

### **Week of January 18, 2016:**

**Wednesday, January 20, 12:00 p.m. – 1:30 p.m., Hood River, Best Western**  
Mid-Columbia Assn. Realtors® (Hood River)—Best Western Hood River Inn.  
Call (541) 387-2364 to register.

**Thursday, January 21, 8:30 a.m. – 10:00 a.m., Lincoln County, Salishan**  
Register by calling (541) 994-4949 and/or [dorathey@lcmls.net](mailto:dorathey@lcmls.net).

### **Week of January 25, 2016:**

**Wednesday, January 27, 9:30 a.m. – 11:00 a.m., OAR Webinar**  
Register by logging on to <http://oregonrealtors.org/webinars> or call 503.362.3645.  
Cost is \$19 per computer/per location.

**Wednesday, January 27, 9:30 a.m. – 12:30 p.m., NWVAR**  
North Willamette Valley Association Realtors®. Columbia Bank, Woodburn.  
Byron Hendricks – Instructor.  
Call (503) 540-0081 to register and/or [beth@saalemrealtors.com](mailto:beth@saalemrealtors.com).

For more information, on or after December 10, or thereafter, log on to [www.orefonline.com](http://www.orefonline.com) and click on the Forms Changes link page to preview your 2016 Forms Summary and sample forms. Register with the local Association in December or January per the identified above to secure your seat at one of the upcoming seminars and or webinars. Should you have additional inquiries on the Forms Changes seminars and webinars, on OREF, LLC and/or any of the zipForm® enrollment, renewal and technical support concerns, feel free to call OREF, LLC at (503) 459-0195.

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