

**OAR Convention**  
**OREF Panel Presentation**  
**OAR State Convention**  
**Eugene Hilton, Hellman Room**  
**Wednesday, September 19, 2018**  
**3:45 p.m. – 5:15 p.m.**

Register with OAR for the Convention by logging on to <https://oregonrealtors.org/fall-convention>  
Early Bird Deadline and pricing of \$180 by August 1!

Hotel Reservation—Eugene Hilton. Reserve at [http://www.hilton.com/en/hi/groups/personalized/E/EUGEHHF-OAR-20180917/index.jhtml?WT.mc\\_id=POG](http://www.hilton.com/en/hi/groups/personalized/E/EUGEHHF-OAR-20180917/index.jhtml?WT.mc_id=POG)

## **OREF Panel Presentation Outline**

1. How to utilize MLS Connect/Push & Transaction Management interface effectively (30 minutes)
  - a. RMLS™ Connect/Push Demonstration, **Jeff Wiren**
    - i. Can use Push to go from an Agent Full report right into a transaction in Zipforms
    - ii. Apply templates and complete the remaining offer details
    - iii. Can start in Zipforms and use MLS Connect to accomplish same goal
  - b. WVMLS Connect/Push Demonstration, **Georg Grabenhorst**
  - c. MLSCO Connect/Push Demonstration, **Lynnea Miller**
  - d. SOMLS Connect/Push Demonstration, **Alycia Cash**
  - e. Transaction Management Platform Tips, **Jeff Wiren**
    - i. Skyslope/Zipform Integration tips
    - ii. DotLoop/Zipform Integration tips
    - iii. DocuSign/Zipform Integration tips
    - iv. Paperless Pipeline/Zipform Integration tips
    - v. Others?
2. 2019 Forms Update – **Marie Due, OREF, LLC Forms Committee Vice-Chairwoman** (30 minutes)
  - a. Major changes for 2019
  - b. New forms for 2019
3. Contingencies & Using Forms properly (20 minutes)
  - a. Inspection Contingency AND Notice of Buyer's Unconditional Disapproval (OREF-064)
  - b. Disclosure Contingency AND Buyer's Notice of Revocation AND Demand for Refund (OREF-056)
  - c. Buyer's Repair Addendum (OREF-022A), Seller's Response to Buyer's Repair Addendum (OREF-022B), AND Notice & Acceptance of Completion of Repairs (OREF-023)
  - d. Condo Sale Agreement OR Townhome/Planned Community/HOA Addendum AND Receipt of Reports/Removal of Contingency (OREF-059)
  - e. Contingent Right to Purchase (OREF-083) AND Contingent Right to Purchase – Notice to Seller (OREF-083A) OR Contingent Right to Purchase – Notice to Buyer (OREF-083B)
  - f. Importance of "closing the loop" on a contingency, whether it is the HOA Contingency, a Contingent Right to Purchase, the Inspection Contingency termination, Disclosure termination, or Completion of Repairs. ALL are important and will help protect your client.
4. Q & A (10 minutes)