

MANUFACTURED HOME SALE AGREEMENT (WITHOUT LAND)**ACKNOWLEDGMENT OF AGENCY RELATIONSHIPS**

Buyer and Seller acknowledge that this transaction is for the purchase and sale of a manufactured structure only, which is not real property. The agents involved in this transaction are not required to be licensed to sell manufactured structures without land, although their firms are required to have a license and, if the agent works from a branch office, a sublicense, issued by the Oregon Department of Consumer and Business Services (“DCBS”). Buyer and Seller acknowledge and consent to the following agency relationships in this transaction.

Buyer’s Agent(s) Information:

Buyer’s Agent 1*: _____
is the agent of: (select one) Buyer exclusively Both Buyer and Seller
Name of Real Estate Firm*: _____
DCBS License/Sublicense #: _____
Buyer’s Agent 1’s Office Address: _____
Phone #1: _____ Phone #2: _____ E-mail: _____

Buyer’s Agent 2*: _____
is the agent of: (select one) Buyer exclusively Both Buyer and Seller
Name of Real Estate Firm*: _____
DCBS License/Sublicense #: _____
Buyer’s Agent 2’s Office Address: _____
Phone #1: _____ Phone #2: _____ E-mail: _____

Seller’s Agent(s) Information:

Seller’s Agent 1*: _____
is the agent of: (select one) Buyer exclusively Both Buyer and Seller
Name of Real Estate Firm*: _____
DCBS License/Sublicense #: _____
Seller’s Agent 1’s Office Address: _____
Phone #1: _____ Phone #2: _____ E-mail: _____

Seller’s Agent 2*: _____
is the agent of: (select one) Buyer exclusively Both Buyer and Seller
Name of Real Estate Firm*: _____
DCBS License/Sublicense #: _____

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Seller's Agent 2's Office Address: _____
Phone #1: _____ Phone #2: _____ E-mail: _____

***If Buyer's and/or Seller's Agents and/or Firms are co-selling or co-listing in this transaction, all Agent and Firm names should be disclosed above or in an attached OREF 002 – Addendum to Sale Agreement.**

Buyer will sign this acknowledgment at the time of signing this Agreement before submission to Seller. Seller will sign this acknowledgment at the time this Agreement is first submitted to Seller, even if this Agreement will be rejected or a counteroffer will be made. Seller's signature to this Acknowledgment will not constitute acceptance of this Agreement or any terms in this Agreement.

Buyer _____ Print _____ Date _____ ←

Buyer _____ Print _____ Date _____ ←

Seller _____ Print _____ Date _____ ←

Seller _____ Print _____ Date _____ ←

MANUFACTURED HOME SALE AGREEMENT (WITHOUT LAND)**SALE AGREEMENT GENERAL TERMS**

This Agreement is intended to be a legal and binding contract. If it is not understood, seek competent legal advice before signing. For an explanation of the printed terms and provisions in this form, Seller and Buyer are encouraged to closely review Section 40 (Definitions) and Section 41 (Miscellaneous). No changes or alterations are permitted to any portion of the pre-printed format or text of this form. Any such proposed changes or alterations must be made on a separate document.

1. PARTIES/PROPERTY DESCRIPTION/PRICE: Buyer (insert name[s])

_____ offers to purchase from Seller (insert name[s]) _____

the following described manufactured structure ("the Property") situated in the State of Oregon, County of _____ located at _____,

Space # _____, City _____, Manufacturer _____,

Registration # _____, Serial # _____

together with Seller's tenancy rights to the space where the manufactured structure is located.

Buyer offers to purchase the Property for the "Purchase Price" (in U.S. currency) of _____ A \$ _____

on the following terms: as earnest money, the sum of (the "Deposit") _____ B \$ _____

on _____, as additional earnest money, the sum of (the "Additional Deposit") _____ C \$ _____

at or before Closing, the balance of down payment _____ D \$ _____

at Closing and upon delivery of Manufactured Homeowners Document Application, the balance of the Purchase Price _____ E \$ _____

will be paid as agreed to in the Financing Section of this Agreement. (Lines B, C, D, and E should equal Line A)

2. FIXTURES/CONTROLS/KEYS: All fixtures and essential related equipment (for example, remote controls and keys related to Property including mailbox,

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outbuilding[s], etc.) are to be left upon the Property. Fixtures will include but not be limited to built-in appliances, attached floor coverings, drapery and curtain rods, window and door screens, storm doors and windows, system fixtures (for example, plumbing, ventilating, cooling and heating), water heaters, attached electric light and bathroom fixtures, light bulbs, fluorescent lamps, window blinds, and awnings, except: *(describe)* _____

For additional fixtures/controls/keys, see Addendum _____.
(Note: fences; planted shrubs, plants, trees, etc. may be owned by the landowner.)

3. PERSONAL PROPERTY: Only the following personal property, in "AS-IS" condition and at no stated value is included: *(describe)* _____

For additional personal property, see Addendum _____.

FINANCING

4. BUYER REPRESENTATION OF FUNDS: In this section: (a) "Funds" means the funds required for Closing of the Property, whether they are the Deposits, down payment, or (if this is an all-cash transaction) the full Purchase Price, but "Funds" does not include the financing described in Sections 6 (Financed) or 7 (Seller-Carried Financing) of this Agreement; and (b) "Liquid" means Funds that are cash or immediately convertible to cash that is available to Buyer. Buyer represents that, upon signing this Agreement: *(select only one)*

(i) all Funds are Liquid;

(ii) Not all Funds are Liquid; however, all Funds will be Liquid before Closing. This transaction is not contingent upon Buyer obtaining the following non-contingent Funds before Closing (for example 401K Disbursements): *(identify source of non-liquid Funds)*

(iii) This transaction is contingent upon Buyer obtaining Liquid Funds in accordance with the following contingency: *(describe)*

For additional contingency details, see Addendum _____.

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If the transaction is an all-cash transaction, select and complete section 5. If the transaction is financed, select and complete sections 6 – 6.3. If this is a Seller-Carried Transaction, select and complete section 7.

5. **ALL-CASH:** This is an all-cash transaction. Buyer will provide verification (“Verification”) of readily available funds as follows: (*select one*)

- (a) Buyer has attached the Verification to this Agreement;
- (b) Buyer will provide Seller with the Verification within ____ Business Days (three [3] if not filled in) after the Effective Date; or
- (c) Other: (*describe*) _____.

If the Verification is not attached to this Agreement, Seller may Notify Buyer, in writing, of Seller’s unconditional disapproval of the Verification within ____ Business Days (two [2] if not filled in) (“Disapproval Period”) following its receipt by Seller. Provided, however, such disapproval must be objectively reasonable. Upon such disapproval, all Deposits will be promptly refunded to Buyer and this transaction will be terminated.

If Seller fails to provide Buyer with written unconditional disapproval of the Verification by 5:00 p.m. of the last day of the Disapproval Period, Seller will be deemed to have approved the Verification. If Buyer fails to submit a Verification within a time frame selected above, unless the parties agree otherwise in writing, all Deposits will be promptly refunded, and this transaction will be terminated.

6. **FINANCED:** The balance of the Purchase Price will be financed through one of the following loan programs: (*select only one*)

- (a) Conventional;
- (b) FHA;
- (c) Federal VA. Seller (*select one*) will will not agree to pay Buyer’s non-allowable VA fees.
- (d) If FHA or Federal VA is selected, Buyer has attached OREF 097 – VA/FHA Amendatory Clause and Real Estate Certification to this Agreement;
- (e) Other: (*describe*) _____.

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Buyer will seek financing through a lending institution or mortgage broker (collectively, "Lender") participating in the loan program selected above.

Pre-Approval Letter. (*select one*)

- (i) Buyer has attached a pre-approval letter from Buyer's Lender (a "Pre-approval Letter") to this Agreement;
- (ii) Buyer will provide Seller with the Pre-approval Letter within ___ Business Days (three [3] if not filled in) after the Effective Date;
- (iii) Other (*describe*): _____.

Seller is aware they are accepting an offer contingent upon financing and appraisal. If Buyer's Lender requires a re-appraisal due to Seller's breach of this Agreement, including but not limited to Section 24 (Smoke/Carbon Monoxide Detectors), Seller will promptly reimburse Buyer for any re-appraisal fee Buyer incurs.

6.1. Financing Contingencies. If Buyer is financing any portion of the Purchase Price (the "Loan"), then this transaction is subject to the following contingencies (the "Financing Contingencies"):

- (a) Buyer and the Property will qualify for the Loan from Lender;
- (b) Lender's appraisal will not be less than the Purchase Price;
- (c) Buyer obtains the Loan from Lender, unless failure to obtain the Loan is due to the fault of Buyer; and
- (d) Other: (*describe*) _____.

Except as provided in this Agreement, all Financing Contingencies are solely for Buyer's benefit and may be waived by Buyer in writing at any time.

6.2. Failure of Financing Contingencies. If Buyer receives actual notification from Lender that any Financing Contingencies have failed or otherwise cannot occur, Buyer will promptly Notify Seller, and the parties will have ___ Business Days (two [2] if not filled in) following the date of Buyer's Notice to Seller to either:

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- (a) terminate this transaction by signing an OREF 057 – Termination Agreement and terminate escrow by signing a similar agreement if required by Escrow; or
- (b) reach a written agreement on price and terms that will permit this transaction to continue.

Seller and Buyer are not required under the preceding provision (b) to reach an agreement. If (a) or (b) fail to occur within the time period identified in this section, this transaction will be automatically terminated, and all Deposits will be promptly refunded to Buyer. Buyer understands that on termination of this transaction, Seller will have the right to place the Property back on the market for sale at any price and terms as Seller determines, at Seller's sole discretion.

6.3. Buyer's Obligation Regarding Financing. Buyer represents to and agrees with Seller as follows:

- (a) Not later than ___ Business Days (three [3] if not filled in) following the Effective Date, Buyer will submit to the Lender who provided the Pre-approval Letter a completed loan application for purchase of the Property. A "completed loan application" will include the following information: (i) Buyer's name(s); (ii) Buyer's income(s); (iii) Buyer's social security number(s); (iv) the Property address; (v) an estimate of the value of the Property, and (vi) the loan amount sought.
- (b) If Buyer is satisfied with the Loan Estimate offered by Buyer's Lender, Buyer will notify Lender within ___ Business Days (three [3] if not filled in – but not to exceed ten [10]) following Buyer's receipt of Lender's Loan Estimate. At Seller's request, Buyer will promptly Notify Seller of the date of Buyer's signed notice of intent to proceed with the Loan.
- (c) After Buyer notifies Lender of Buyer's intent to proceed with the Loan, Buyer will complete all paperwork requested by the Lender, including payment of all application, appraisal, and processing fees, to obtain the Loan.
- (d) Buyer will not replace the Lender or loan program selected in Section 6 (Financed) without Seller's written consent, which may be withheld at Seller's sole discretion.

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(e) Following submission of Buyer's loan application, Buyer will keep Seller promptly informed of all material non-confidential developments regarding Buyer's financing and the time of Closing.

(f) Buyer will authorize the Lender to order the appraisal of the Property before expiration of the Inspection Period, defined in Section 13 (Property Inspections), or Section 1 of the OREF 058 – Professional Inspection Addendum if applicable.

(g) Buyer authorizes Buyer's Lender to provide non-confidential information to Buyer's and Seller's Agents regarding Buyer's loan application status.

7. **SELLER-CARRIED FINANCING:** If the Seller is financing all or a portion of the Purchase Price through a land sale contract, promissory note and trust deed/mortgage, option, or lease-to-own agreement (a "Seller-Carried Transaction"), Buyer and Seller are advised to review the OREF 032 – Advisory Regarding Seller-Carried Transactions. Buyer and Seller will: (*select only one*)

(a) use the OREF 033 – Seller-Carried Transaction Addendum and related forms; or

(b) secure a mortgage loan originator ("MLO") or legal counsel to negotiate and draft the necessary documents.

Regardless of the option selected above, Seller and Buyer will reach a signed written agreement specifying the terms and conditions of such financing (for example, the down payment, interest rate, amortization, term, payment dates, late fees, and balloon dates) within ____ Business Days (ten [10] if not filled in) after the Effective Date ("Negotiation of Terms Period"). If Buyer and Seller fail to reach agreement by 5:00 p.m. on the last day of the Negotiation of Terms Period, all Deposits will be refunded to Buyer and this transaction will be automatically terminated. Oregon law requires, unless exempted, that individuals offering or negotiating the terms must be an Oregon-licensed attorney or hold an MLO license. Real estate agents are not qualified to provide these services or give advice in this regard. Legal advice is strongly recommended.

8. **SELLER CONTRIBUTIONS:** Is Buyer requesting Seller contributions toward Buyer's expenses in this transaction? (*select one*) Yes No

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If Yes, Buyer has attached OREF 048 - Seller Contributions Addendum to this Agreement.

9. **ADDITIONAL FINANCING PROVISIONS:** *(describe)* _____

For additional financing provision, see Addendum _____

INSURANCE

10. PROPERTY AND CASUALTY INSURANCE: Buyer is encouraged to promptly verify the availability and cost of property and casualty insurance that will be secured for the Property. Additionally, Lender may require proof of that insurance as a condition of a new loan.

11. FLOOD INSURANCE: If the Property is located in a high-risk flood zone, flood insurance may be required as a condition of a new loan. Buyer is encouraged to promptly verify the need for, and availability and cost of flood insurance. An Elevation Certificate ("EC") is a document used by the National Flood Insurance Program to determine the difference in elevation between a structure and the elevation to which floodwater is anticipated to rise during certain floods. Although an EC is not required to obtain flood insurance, a favorable EC may help lower the insurance premium. For more information, go to www.fema.gov.

CONTINGENCIES

12. PARK APPROVAL: If Buyer is to become a tenant in a manufactured structure park where the subject manufactured structure is presently located, this sale is contingent upon Buyer obtaining written approval as tenant within ten (10) Business Days of Effective Date. Buyer will make application for approval within ___ Business Days (three [3] if not filled in) of the Effective Date. If Seller is the Park Owner, Seller will respond to Buyer's application within ___ days (five [5] if not filled in). Upon approval, Buyer will make immediate application for such tenancy with the park management, sign all necessary documents, pay all required costs, and exert Buyer's best efforts to obtain such tenancy.

13. BUYER'S APPROVAL OF PARK RULES AND REGULATIONS: Buyer will have ___ Business Days (five [5] if not filled in) from the date of delivery ("Review Period") to review the rules and regulations of the park in which the

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Property is located (“Park Rules and Regulations”). If Buyer fails to Deliver to Seller OREF 064 – Notice of Buyer’s Unconditional Disapproval, indicating Buyer’s disapproval of the Park Rules and Regulations by 5:00 p.m. on the last day of the Review Period, Buyer will be deemed to have approved the Park Rules and Regulations. Upon delivery of OREF 064 – Notice of Buyer’s Unconditional Disapproval to Seller, all earnest money deposits will be promptly refunded to Buyer, and this transaction will be terminated.

14. PROPERTY INSPECTIONS: Buyer understands it is advisable to have complete inspections of the Property by qualified licensed professionals relating to such matters as structural condition, soil condition/compaction/stability, survey, zoning, operating systems, suitability for Buyer’s intended purpose, and environmental issues. The following list identifies some, but not all, environmental issues found in and around many properties that may affect health: asbestos, carbon monoxide, electric and magnetic fields, formaldehyde, lead and other contaminants in drinking water and well water, lead-based paint, mold and mildew, radon, and leaking underground storage tanks. If Buyer has any concerns about these conditions or others, Buyer is encouraged to secure the services of a licensed professional inspector, consultant, or health expert for information and guidance. Neither Buyer’s nor Seller’s Agent are qualified to conduct such inspections and will not be responsible to do so. For further details, Buyer is encouraged to review the website of the Oregon Public Health Division at www.public.health.oregon.gov.

(select only one)

(a) Licensed Professional Inspections. At the Buyer’s expense, the Buyer may have the Property inspected by one or more licensed professionals of the Buyer’s choice. Buyer must specifically identify in this Agreement any desired invasive inspections that may include testing or removal of any portion of the Property (for example, radon and mold).

Identify Invasive Inspections: _____

Buyer will restore the Property following any inspections or tests performed by Buyer or on Buyer’s behalf. Buyer will have ___ Business Days (ten [10] if not filled in) after the Effective Date (the “Inspection Period”), in which to complete all inspections and negotiations with

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Seller regarding any matters disclosed in any inspection report. Buyer will not provide all or any portion of the inspection reports to Seller unless Seller delivers Notice to Buyer requesting reports; but if Seller requests in writing all or a portion of a report during this transaction or within thirty (30) calendar days following termination, Buyer will promptly comply.

Seller will not be required to modify any terms of this Agreement. Unless a written agreement has already been reached with Seller regarding Buyer's requested repairs, Buyer may give Notice to Seller, using OREF 064 – Notice of Buyer's Unconditional Disapproval, at any time during the Inspection Period, of Buyer's unconditional disapproval of the Property based on any inspection report, in which case all Deposits will be promptly refunded and this transaction will be terminated. If Buyer fails to provide Seller with written unconditional disapproval of any inspection report(s) by 5:00 p.m. of the final day of the Inspection Period, using OREF 064 – Notice of Buyer's Unconditional Disapproval, Buyer will be deemed to have accepted the condition of the Property. If before expiration of the Inspection Period, written agreement is reached with Seller regarding Buyer's requested repairs, the Inspection Period will automatically terminate unless the parties agree otherwise in writing.

(b) Alternative Inspection Procedures. Buyer has attached OREF 058 – Professional Inspection Addendum to this Agreement.

(c) Buyer's Waiver of Inspection Contingency. Buyer represents to Seller and all Agents and Firms that Buyer is fully satisfied with the condition of the Property and its elements and systems, and knowingly and voluntarily elects to waive the right to have any inspections performed as a contingency to the Closing of the transaction. At Buyer's expense, Buyer may have the Property inspected by one or more licensed professionals of Buyer's choice for informational purposes only. Buyer must specifically identify in this Agreement any desired invasive inspections that may include testing or removal of any portion of the Property (for example, radon and mold).

Identify Invasive Inspections: _____

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Buyer will restore the Property following any inspections or tests performed by Buyer or on Buyer's behalf. Buyer will have _____ Business Days (ten [10] if not filled in) after the Effective Date in which to complete all inspections.

(d) **Buyer's Waiver of Inspections and Inspection Contingency.** Buyer represents to Seller and all Agents and Firms that Buyer is fully satisfied with the condition of the Property and its elements and systems, and knowingly and voluntarily elects to waive the inspection contingency and the right to have any inspections. Buyer's waivers are solely Buyer's decision and at Buyer's own risk.

(e) **Other Inspection Addendum.** (specify) _____.

The selection above does not apply to OREF 081 – Septic/Onsite Sewage System Addendum or OREF 082 – Private Well Addendum if attached.

15. PRIVATE WELL:

Does the Property include a well that supplies or is intended to supply domestic water for household use? (select one)..... Yes No
If Yes, Buyer has attached OREF 082 – Private Well Addendum to this Agreement.

16. SEPTIC/ONSITE SEWAGE SYSTEM: Does the Property include a septic/onsite sewage system? (select one) Yes No
If Yes, Buyer has attached OREF 081 – Septic/Onsite Sewage System Addendum to this Agreement.

17. LEAD-BASED PAINT CONTINGENCY PERIOD: If the Property was constructed before 1978, then on or promptly after the Effective Date (the "Date of Delivery"), Seller will Deliver to Buyer OREF 021 – Lead-Based Paint Disclosure Addendum (the "Disclosure Addendum"), together with the EPA Pamphlet entitled "*Protect Your Family From Lead in Your Home*" and all information, records, and reports available to Seller pertaining to lead-based paint and/or lead-based paint hazards on the Property. Unless waived by Buyer in writing in the Disclosure Addendum, Buyer will have ___ calendar days (ten [10] if not filled in) commencing on the day following the Date of Delivery (the "LBP Contingency Period"), within which to conduct a lead-based paint assessment or inspection on the Property. Buyer may terminate this Agreement:

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(a) by giving Seller written Notice of termination during the LBP Contingency Period; or

(b) any time before Seller delivers to Buyer or Buyer's Agent both (i) EPA pamphlet "*Protect Your Family From Lead in Your Home*," and (ii) any information, records, or reports available to Seller regarding to lead-based paint and/or lead-based paint hazards on the Property.

However, Buyer has no right to terminate under this provision if Buyer closes this transaction, or if Buyer waives the right to conduct a risk assessment or inspection in the "Buyer's Acknowledgment" section of the Disclosure Addendum. Upon termination, all Deposits will be promptly refunded to Buyer. If requested by Seller, Buyer will Deliver to Seller a copy of Buyer's written reports or evaluations, if any, with Notice of termination. Buyer's failure to Deliver to Seller the Notice of termination during the LBP Contingency Period will constitute acceptance of the condition of the Property as it relates to the presence of lead-based paint or lead-based paint hazards, and the LBP Contingency Period will automatically expire.

18. PROPERTY DISCLOSURE LAW: This transaction is not subject to Oregon's Property Disclosure Law pursuant to [ORS 105.465](#).

CONDITIONS AND COMPONENTS OF THE PROPERTY

19. SELLER REPRESENTATIONS: Subject to any written disclosures made by Seller as a part of this transaction, Seller makes the following representations to Buyer.

(a) The primary dwelling is connected to: *(select all that apply)*

(i) a public sewer system,

(ii) an on-site sewage system,

(iii) a public water system,

(iv) a private well, and/or

(v) other (for example, surface springs, cistern, etc.): _____

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- (b) Seller has no knowledge of any hazardous substances in or about the Property other than substances (if any) contained in appliances and equipment. Buyer acknowledges asbestos commonly exists in insulation, ceilings, floor coverings, and other areas in residential housing and may exist in the Property.
- (c) Seller knows of no material defects in or about the Property.
- (d) Seller has no notice of any liens or assessments to be levied against the Property.
- (e) Seller has no notice from any governmental agency of any violation of law relating to the Property.
- (f) Seller knows of no material discrepancies between visible lines of possession and use (such as existing fences, hedges, landscaping, structures, driveways, and other such improvements) currently existing on the Property and the legal description of the Property.
- (g) The Property is fully insured by Seller.

Seller will promptly Notify Buyer if, before Closing, Seller receives actual notice of any event or condition that could result in making any previously disclosed material information relating to the Property substantially misleading or incorrect.

These representations are made to the best of Seller's knowledge. Seller may have made no investigations. Exceptions to items (a) through (g) are: *(describe)*

_____.

For more exceptions see Addendum _____.

Buyer acknowledges the above representations are not warranties regarding the condition of the Property and are not a substitute for, nor in lieu of, Buyer's own responsibility to conduct a thorough and complete independent investigation, including the use of professionals, where appropriate, regarding all material matters bearing on the condition of the Property, its value and its suitability for Buyer's intended use. Buyer's and Seller's Agents will not be responsible for conducting any inspection or investigation of any aspect of the Property.

20. SELLER'S MAINTENANCE AND INSURANCE OBLIGATIONS: Seller will maintain all electrical wiring, heating, cooling, plumbing, irrigation equipment

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and systems, and the balance of the Property, including the yard, in substantially their present condition until the time Buyer is entitled to possession. Seller will keep the Property fully insured through Closing.

21. "AS-IS": Except for Seller's agreements and representations in this Agreement or in the Seller's Property Disclosure Statement, if any, Buyer is purchasing the Property "AS-IS," in its present condition and with all defects, apparent or not apparent. This provision will not be construed to limit Buyer's right to implied new home warranties, if any, that may otherwise exist under Oregon law.

22. APPROVED USES: THE PROPERTY DESCRIBED IN THIS INSTRUMENT MAY NOT BE WITHIN A FIRE PROTECTION DISTRICT PROTECTING STRUCTURES. THE PROPERTY IS SUBJECT TO LAND USE LAWS AND REGULATIONS THAT, IN FARM OR FOREST ZONES, MAY NOT AUTHORIZE CONSTRUCTION OR SITING OF A RESIDENCE AND THAT LIMIT LAWSUITS AGAINST FARMING OR FOREST PRACTICES, AS DEFINED IN [ORS 30.930](#), IN ALL ZONES. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE PERSON TRANSFERRING FEE TITLE SHOULD INQUIRE ABOUT THE PERSON'S RIGHTS, IF ANY, UNDER [ORS 195.300](#), [195.301](#) AND [195.305 TO 195.336](#) AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, OREGON LAWS 2010. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE PERSON ACQUIRING FEE TITLE TO THE PROPERTY SHOULD CHECK WITH THE APPROPRIATE CITY OR COUNTY PLANNING DEPARTMENT TO VERIFY THAT THE UNIT OF LAND BEING TRANSFERRED IS A LAWFULLY ESTABLISHED LOT OR PARCEL, AS DEFINED IN [ORS 92.010](#) OR 215.010, TO VERIFY THE APPROVED USES OF THE LOT OR PARCEL, TO VERIFY THE EXISTENCE OF FIRE PROTECTION FOR STRUCTURES AND TO INQUIRE ABOUT THE RIGHTS OF NEIGHBORING PROPERTY OWNERS, IF ANY, UNDER [ORS 195.300](#), [195.301](#) AND [195.305 TO 195.336](#) AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, OREGON LAWS 2010.

23. ALARM SYSTEM: (*select one*) None Owned Leased Unknown
If Leased, Buyer (*select one*) will will not assume the lease at Closing.

24. SMOKE/CARBON MONOXIDE DETECTORS: Within ___ Business Days (ten [10] if not filled in) after the Effective Date, the dwelling will have one or more

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operating smoke alarms, smoke detectors, and carbon monoxide detectors installed as required by law. Refer to [ORS 479.260](#) for smoke alarms and smoke detectors and [ORS 476.725](#) for carbon monoxide alarms.

25. SMART HOME FEATURES: Does the Property contain any Smart Home Features? (*select one*) Yes No Unknown
If Yes or Unknown, Seller will identify all Smart Home Features in writing within three (3) Business Days after the Effective Date. In addition, Seller will provide all necessary information for Buyer to access the Smart Home Features at Closing, unless otherwise agreed in writing.

26. WOODSTOVE/WOOD-BURNING FIREPLACE INSERT:

Does the Property contain a woodstove or wood-burning fireplace insert? (*select one*) Yes No
If Yes, Seller will promptly provide Buyer with OREF 046 – Woodstove/Wood-Burning Fireplace Insert Addendum.

27. SOLAR PANEL SYSTEM: Does the Property contain solar panels? (*select one*) Yes No
If Yes, Seller will promptly provide Buyer with OREF 105 – Solar Panel System Addendum.

28. HOME WARRANTIES: Home warranty plans may be available to help cover homeowner costs to repair/replace certain home systems and appliances. (See specific plan for details.) Will a plan be purchased for Buyer as a part of this transaction? (*select one*) Yes No
If Yes, identify plan and cost: _____ \$ _____.
The warranty will be ordered and paid for by (*select one*) Buyer Seller.

29. ADDITIONAL PROVISIONS: (*describe*) _____

For additional provisions, see Addendum _____.

ESCROW/CLOSING

30. ESCROW: This transaction will be Closed at (*identify*) _____ ("Escrow"), a neutral escrow company licensed and located in the state of Oregon. Costs of Escrow will be shared equally between Buyer and Seller unless

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specifically prohibited by the U.S. Department of Veterans Affairs (Federal VA). Any transfer tax will be shared equally between Buyer and Seller. Seller authorizes Escrow to pay out of the cash proceeds of sale the expense of Seller's filing fees, Seller's Closing costs and any liens and encumbrances on the Property payable by Seller on or before Closing. Buyer will deposit with Escrow sufficient funds necessary to pay Buyer's transfer fees, Buyer's Closing costs, and Lender's fees if any. Real estate fees or compensation for professional real estate services provided by Buyer's or Seller's Agents' Firms will be paid at Closing in accordance with the listing agreement, buyer representation agreement, or other written agreement for compensation.

31. EARNEST MONEY DEPOSIT(S): When this Agreement is Signed and Delivered by Buyer and Seller, the following instructions will apply to the handling of the Deposit.

The Deposit will be payable and deposited within _____ Business Days (three [3] if not filled in) after the Effective Date (the "Deposit Deadline") as follows: (*select all that apply*)

- (a) Directly with Escrow;
- (b) Directly into Buyer's Agent's Firm's client trust account and remain there until disbursement at Closing;
- (c) Directly into Buyer's Agent's Firm's client trust account, followed by deposit with Escrow/Title Company before Closing; and/or
- (d) As follows: (*describe*) _____

Upon deposit of the Deposit in accordance with this Agreement, Buyer will take no steps to withdraw or authorize withdrawal of the Deposit, except in accordance with the terms and conditions of this Agreement. If Buyer attempts or succeeds in any withdrawal of the Deposit, it will be considered a breach of this Agreement and will result in a forfeit of the Deposit and termination, at the option of the Seller, of the Buyer's right to purchase.

The Deposit, payable by the method selected by Buyer above, must be placed with Escrow or Buyer's Agent's Firm's client trust account no later than 5:00 p.m. on the last day of the Deposit Deadline. The failure to do so may result in a breach of this Agreement.

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If an Additional Deposit is to be paid, it will be handled in accordance with the above-selected instructions, or: *(describe)* _____.

Once the Deposit, and Additional Deposit, if any, is/are placed with Escrow, Seller's and Buyer's Agents and Firms will have no further responsibility to Buyer or Seller regarding the funds.

32. EARNEST MONEY DEPOSIT INSTRUCTIONS TO ESCROW: Buyer and Seller instruct Escrow as follows: upon your receipt of a copy of this Agreement signed by Buyer and Seller, establish an escrow account and proceed with Closing in accordance with the terms of this Agreement. If you determine the transaction cannot be Closed for any reason (whether or not there is a dispute between Buyer and Seller) you are to hold all Deposits until you receive written instructions from Buyer and Seller, or a final ruling from a court or arbitrator, as to the disposition of the Deposits.

32.1. Earnest Money Refund to Buyer. All Deposits will be promptly refunded to Buyer if: (a) Seller signs and accepts this Agreement but fails to furnish marketable title; or (b) Seller fails to complete this transaction in accordance with the material terms of this Agreement; or (c) any condition which Buyer has made an express contingency in this Agreement, and has not been otherwise waived, fails through no fault of Buyer. However, acceptance by Buyer of the refund will not constitute a waiver of other legal remedies available to Buyer.

32.2. Earnest Money Payment to Seller. If Seller signs and accepts this Agreement and title is marketable, Seller, at Seller's option, may terminate this Agreement, and all Deposits paid or agreed to be paid will be paid to Seller as liquidated damages, if: (a) Buyer has materially misrepresented Buyer's financial status; or (b) Buyer's bank does not pay, when presented, any check given as earnest money or fails to timely make a wire transfer for Buyer's earnest money; or (c) Buyer fails to complete this transaction in accordance with the material terms of this Agreement. The parties expressly agree Seller's economic and non-economic damages arising from Buyer's failure to close this transaction in accordance with the terms of this Agreement would be difficult or impossible to ascertain with any certainty, that the Deposits identified in this Agreement are a fair, reasonable, and appropriate estimate of those damages, and represent a binding liquidated sum, not a penalty.

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The Seller's sole remedy against Buyer for Buyer's failure to close this transaction in accordance with the material terms of this Agreement is limited to the amount of earnest money paid or agreed to be paid in this Agreement. Seller's right to recover from Buyer any unpaid earnest money agreed to be paid in this Agreement will be resolved as described in the Dispute Resolution Sections.

33. CLOSING: Closing will occur on a date mutually agreed upon between Buyer and Seller, but in no event later than (*insert date*) _____ ("the Closing Deadline"). The terms "Closed," "Closing," or "Closing Date" will mean when the Manufacture Home Ownership Document Application is filed and funds are available to Seller. Buyer and Seller acknowledge for Closing to occur by the Closing Deadline, it may be necessary to execute documents and deposit funds in Escrow before that date.

If Escrow is to prepare documents required under Section 7 (Seller-Carried Financing), Seller must so notify Escrow three (3) Business Days before the Closing Deadline.

Pursuant to the TILA-RESPA Integrated Disclosure ("TRID") rule, Buyer and Seller will each receive a "Closing Disclosure" which, among other things, summarizes each party's closing costs. TRID requires the Closing Disclosure must be received by a residential loan borrower at least three (3) Business Days before "consummation" of the transaction, which in most cases in Oregon will be the date on which Buyer signs the loan documents. Under certain circumstances, a change to the Closing Disclosure late in the transaction could result in a delay in Closing to comply with the three-business day rule. Such a delay beyond the Closing Deadline could result in termination of the transaction unless Seller and Buyer mutually agree to extend it.

34. TRANSFER OF TITLE: Seller will convey marketable title to the Property by a Manufactured Home Ownership Document Application free and clear of all liens of record, except property taxes that are a lien but not yet payable, and those matters accepted by Buyer pursuant to Park Approval, Section 12 (Park Approval). Buyer is advised to secure legal advice regarding different forms of ownership. Agents are not qualified to provide advice on these issues. Once the form of ownership is determined, Buyer will promptly notify Escrow.

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35. POSSESSION: Is one or more tenants currently in possession of the Property? (select one) Yes No

If Yes: (select one)

(a) Seller will remove all tenants before Closing, pay any legally-required tenant relocation costs, and deliver possession to Buyer by 5:00 p.m. on the date of Closing; or

(b) Buyer will accept all tenants at Closing, and unless provided otherwise in this Agreement, all rents will be prorated as of Closing, and all deposits held on behalf of tenants by Seller will be transferred to Buyer through Escrow at Closing. Buyer and Seller are encouraged to attach OREF 070 – Investment Property Addendum to address additional items related to Buyer accepting tenants at Closing.

If No, possession of the Property will be delivered by Seller to Buyer: (select one)

(a) by 5:00 p.m. on the date of Closing;

(b) by (insert time) _____ a.m. p.m. ___ calendar days after Closing. Buyer will attach OREF 054 – Agreement to Occupy After Closing to this Agreement; or

(c) by (insert time) _____ a.m. p.m. on (insert date) _____. If parties agree that Seller will deliver possession to Buyer before or after Closing, Buyer will attach OREF 053 – Agreement to Occupy Before Closing or OREF 054 – Agreement to Occupy After Closing to this Agreement.

36. PROPERTY CONDITION AT POSSESSION: Before Buyer possession, Seller will remove all of Seller’s personal property, including trash, except for the items described in Section 3 (Personal Property). In addition, Seller will (specify additional property conditions) _____

For additional property conditions at possession, see Addendum _____.

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37. PRORATIONS: Rents, current year's taxes, interest on assumed obligations, and other prepaid expenses attributable to the Property will be prorated as of (*select one*) the Closing Date the date Buyer is entitled to possession.

38. UTILITIES: Seller will pay all utility bills accrued to the date Buyer is entitled to possession. Buyer will pay Seller for heating fuel/propane on the Property on the date Buyer is entitled to possession, at Seller's supplier's rate. Payment will be handled between Buyer and Seller outside of Escrow. Seller will not terminate or disconnect electric, gas, heating fuel/propane, or water utilities before the date Buyer is entitled to possession unless the parties agree otherwise in writing.

TAXES

39. LEVY OF ADDITIONAL PROPERTY TAXES: If the property is subject to additional taxes based on a deferral for the benefit of the Seller, the Seller will be responsible for the payment of any such deferred property taxes unless an agreement is part of the transaction in which the Buyer will pay such deferred taxes as a part of the sale terms.

DEFINITIONS/MISCELLANEOUS

40. DEFINITIONS: In this Agreement, when the words or phrases below begin with an uppercase letter, they have the following meanings:

(a) Agent means Buyer's and Seller's real estate agents licensed in the State of Oregon.

(b) Agreement or Sale Agreement means this Residential Real Estate Sale Agreement and any written offer, counteroffer, or addendum in any form or language that adds to, amends or otherwise modifies this Agreement that has been Signed and Delivered.

(c) Business Day means Monday through Friday, except days that are recognized by Oregon or the United States as official holidays.

(d) Closing, Closed, or Closing Date mean when the deed or contract is recorded and funds are available to Seller.

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(e) **Deliver** or **Delivered** means transmission of a document, either by placing it in a U.S. mailbox, taking it to the recipient's address, or placing it in the custody of a delivery service ("Manual Delivery"), or by pushing "send" or "start" on a device that sends facsimiles or in an electronic mail program ("Electronic Delivery").

(f) **Deposits** means the Deposit and any Additional Deposit described in Section 1 (Parties/Property Description/Price) of this Agreement.

(g) **Effective Date** means the date and time when the Seller and Buyer have (i) signed a document, and (ii) Delivered it to the other party or their Agent. When both events have occurred, the document becomes legally binding on Buyer and Seller, and neither has the ability to withdraw it.

(h) **Firm** means the real estate company with which an Agent is affiliated.

(i) **Notice** means a written statement Delivered using the Notification Method described in Section 41(g) (Miscellaneous).

(j) **Notify** means delivering a Notice to the other party or their Agent.

(k) **Signed and Delivered** means Seller and Buyer have (i) signed a document and (ii) Delivered it to the other party or their Agent. When a document is "Signed and Delivered," the document becomes legally binding on Buyer and Seller, and neither has the ability to withdraw it.

(l) **Smart Home Features** means appliances, lighting, or electronic devices that can be controlled remotely by the owner, often via a mobile app. Smart Home Features may also operate in conjunction with other devices in the home and communicate information to other smart devices.

41. MISCELLANEOUS: The following provisions govern the manner in which the terms of this Agreement will be construed.

(a) **Binding Effect.** This Agreement is binding on the heirs, successors, and assigns of Buyer and Seller. However, Buyer's rights and responsibilities under this Agreement or in the Property are not assignable without the prior written consent of Seller.

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(b) **Counterparts.** This Agreement may be signed in multiple legible counterparts with the same legal effect as if all parties signed the same document.

(c) **Days.** Time calculated in days after the Effective Date will start on the first full Business Day after the Effective Date. Time calculated in days after a triggering event, such as delivery of a document, will start on the first full Business Day after the triggering event. If a date is calculated based on the “date Buyer is entitled to possession,” and if Buyer will not be entitled to possession of the Property because one or more tenants is in possession, the “date Buyer is entitled to possession” will, for that purpose, be deemed to be the Closing Date.

(d) **Deadlines.** Unless a different time is specified in the Agreement, all deadlines for performance, measured in business or calendar days, will terminate as of 5:00 p.m. on the last day of that deadline.

(e) **Electronic Transmission.** The sending of a signed acceptance of this Agreement via Electronic Delivery from one party (or their Agent) to the other party (or their Agent) will have the same effect as Manual Delivery of the signed original. If the parties intend to use any other method for transmitting a signed offer or acceptance of the Agreement (such as regular mail, certified mail, or overnight delivery), they should so specify at Section 29 (Additional Provisions) of this Agreement.

(f) **Nonparties.** Agent(s) and Firm(s) identified in the Final Agency Acknowledgment Section above are not parties to this Agreement but are subject to Section 46 (Mediation and Arbitration Involving Agents/Firms).

(g) **Notices.** All written notices or documents required or permitted under this Agreement to be Delivered to Buyer or Seller may be Delivered to their respective Agent with the same effect as if Delivered to that Buyer or Seller. On opening of this transaction with Escrow, Buyer, Seller, and their respective Agents, where applicable, will provide Escrow with their preferred means of receiving Notice (for example, email or text address, facsimile number, mailing or personal delivery address, or other), which will serve as the primary location for receipt of all notices or documents

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(the "Notification Method"). Notice will be deemed Delivered as of the earliest of:

- (i) the date and time the Notice is sent by email or fax;
- (ii) the time the Notice is personally Delivered to either the Agent or the Agent's Office; or
- (iii) three (3) calendar days after the date the Notice is posted in the U.S. Mail.

(h) Time. Time is of the essence of this Agreement.

(i) Time Zones. Any reference in this Agreement to a specific time refers to the time in the time zone where the Property is located.

DISPUTE RESOLUTION

42. FILING OF CLAIMS: All claims, controversies, and disputes between Seller, Buyer, Agents, and/or Firms, relating to the enforcement or interpretation of this Agreement (including those for rescission) as well as those relating to the validity or scope of the Sale Agreement, and all matters concerning the jurisdiction of the arbitrator(s) and/or Arbitration Service of Portland, to hear and decide questions of arbitrability (collectively, "Claims"), will be exclusively resolved in accordance with the procedures in this Agreement, which will survive Closing or earlier termination of this transaction. All Claims will be governed exclusively by Oregon law, and venue will be placed in the county where the Property is situated. Filing a Claim for arbitration will be treated the same as filing in court for purposes of meeting any applicable statute of limitations or statute of ultimate repose, and for purposes of filing a *lis pendens*. By consenting to the provisions in this Agreement, Buyer and Seller acknowledge they are giving up the constitutional right to have Claims tried by a judge or jury in state or federal court, including all issues relating to the arbitrability of Claims.

43. EXCLUSIONS: The following will not constitute Claims:

- (a) Any proceeding to enforce or interpret a mortgage, trust deed, land sale contract or recorded construction lien;
- (b) A forcible entry and detainer action, also known as an eviction;

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- (c) If the matter is exclusively between REALTORS® and is otherwise required to be resolved under the Code of Ethics & Professional Standards Policies of the National Association of REALTORS®;
- (d) If the matter relates to real estate compensation or fee with an Agent or Firm, and the written listing, service, or fee agreement with Buyer or Seller contains a mandatory mediation and/or arbitration provision; and
- (e) Filing in court for the issuance of provisional process described under the Oregon Rules of Civil Procedure; however, such filing will not constitute a waiver of the duty to utilize the dispute resolution procedures described in this Agreement.

44. SMALL CLAIMS BETWEEN BUYER AND SELLER: All Claims between Buyer and Seller within the jurisdiction of the Small Claims Court of the county in which the Property is located will be brought and decided there, in lieu of mediation, arbitration, or litigation in any other forum. Even though [ORS 46.455\(3\)](#) states that a defendant may have a right to request a jury trial, neither Buyer nor Seller will have a right to request a jury trial and so remove the matter from the Small Claims Department of the Circuit Court. A judgment in Small Claims Court is final and binding and there is no right of appeal.

45. MEDIATION AND ARBITRATION BETWEEN BUYER AND SELLER: If Buyer's or Seller's Agent is a member of the National Association of REALTORS®, all Claims will be submitted to mediation as offered by the local REALTOR® Association, if available. If mediation is not available through the Agent's REALTOR® organization, then all Claims will be submitted to mediation through the program administered by Arbitration Service of Portland ("ASP"). All Claims that have not been resolved by mediation as described in this Agreement will be submitted to final and binding arbitration in accordance with the then-existing rules of ASP. The prevailing party in any arbitration between Buyer and Seller will be entitled to recovery of all reasonable attorney fees, filing fees, costs, disbursements, and mediator and arbitrator fees. Provided, however, a prevailing party will not be entitled to any award of attorney fees unless it is first established to the satisfaction of the arbitrator(s) (or judge, if applicable) that the prevailing party offered or agreed in writing to participate in mediation before, or promptly on, the filing for arbitration.

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46. MEDIATION AND ARBITRATION INVOLVING AGENTS/FIRMS: All Claims that include Agents or their Firms will be resolved in accordance with the mediation and arbitration process described in Section 45, and if applicable, the prevailing party will be entitled to an award of attorney fees, filing fees, costs, disbursements, and mediator and arbitrator fees, as provided in that section.

SIGNATURE INSTRUCTIONS

47. OFFER TO PURCHASE: Buyer offers to purchase the Property on the terms and conditions in this Agreement. Buyer acknowledges receipt of a completely filled-in copy of this Agreement, which Buyer has fully read and understands. Buyer acknowledges that Buyer has not relied on any oral or written statement made by Seller, Seller's Agent, or Buyer's Agent that is not expressly contained in this Agreement. Neither Seller, Seller's Agent, nor Buyer's Agent warrant the square footage of any structure or the size of any land being purchased. If square footage or land size is a material consideration, all structures and land should be measured by Buyer before signing, or should be made an express contingency in this Agreement. Because of the importance of consistent terminology and compatible documents, Buyer has chosen to use this Agreement and the other forms provided by Oregon Real Estate Forms, LLC ("OREF") for this transaction.

This offer will automatically expire on *(insert date and time)* _____ at _____ a.m. p.m. (the "Offer Deadline"). If not accepted by that time, Buyer may withdraw this offer before the Offer Deadline any time before Seller's transmission of signed acceptance. This offer may be accepted by Seller only in writing.

Buyer _____ Date _____ a.m. p.m. ←
Print _____

Buyer _____ Date _____ a.m. p.m. ←
Print _____

This offer was Delivered by Seller's Agent to Seller for signature on *(insert date and time)* _____ at _____ a.m. p.m.

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48. AGREEMENT TO SELL/ACKNOWLEDGMENTS: Seller accepts Buyer's offer. Seller acknowledges receipt of a completely filled-in copy of this Agreement, which Seller has fully read and understands. Seller acknowledges that Seller has not relied on any oral or written statement made by Buyer, Buyer's Agent, or Seller's Agent that is not expressly contained in this Agreement. Seller has reviewed the Seller Representations made in Section 19 (Seller Representations) and elsewhere in this Agreement and will promptly correct, in writing, any inaccurate representations. Because of the importance of consistent terminology and compatible documents, Seller has chosen to use this Agreement and the other forms provided by OREF for this transaction.

Seller _____ Date _____ a.m. p.m. ←
Print _____

Seller _____ Date _____ a.m. p.m. ←
Print _____

If delivery/transmission occurs after the Offer Deadline identified at Section 47 (Offer to Purchase), this Agreement will not become binding on Seller and Buyer unless they agree to extend the Offer Deadline by an addendum, counteroffer, or other writing, jointly signed by the parties. The parties' failure to do so will be treated as a rejection under Section 49 (Seller's Rejection/Counteroffer), and this transaction will be automatically terminated.

49. SELLER'S REJECTION/COUNTEROFFER: *(select only one)*

(a) Seller does not accept the above offer but makes the attached counteroffer.

(b) Seller rejects Buyer's offer.

Seller _____ Date _____ a.m. p.m. ←
Print _____

Seller _____ Date _____ a.m. p.m. ←
Print _____

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